

KPMG Services Clarification Questions Submission		
Tender No: WP11515		Support the development of the tool for implementation of the NWRS-3 through the National Water and Sanitation Master Plan and formulate the monitoring, evaluation and reporting framework.
#	RFP Reference	Query
1	TOR, Page 11, Clause 4.5	<p>The clause mentions M&E tools have to be developed as part of the study.</p> <p>We understand that the tools mentioned will be the monitoring and evaluation framework along with KPIs, and the data for this framework will be collected through simple excel-based formats.</p> <p>Please clarify whether you envisage anything apart from this e.g., any IT-based system for collection of data. This will assist us in pricing that item in our bid.</p>
<p>Response:</p> <p>Please read the above with section 5: Outputs to be provided by the Service Providers (Project Deliverables)</p>		<p>Section 5: reads as follows: Final delivered to the Department, i.e., a comprehensive Result-based M&E Framework, comprised with (a) Theory of Change – result chain -log frame; (b) Data Collection tools – excel spreadsheet; (c) Online M&E system (this should be done in collaboration with DWS IT) and user manual.</p>
2	TOR, Page 11, Clause 4.6.2	<p>This clause mentions “baselining” as one of the activities to be undertaken.</p> <p>Please clarify whether for “baselining”, the data collection exercise will have to be undertaken by the consultant, or the “baselining” will have to be undertaken by utilizing the data furnished by DWS.</p> <p>This information will help us to appropriately estimate the effort required for data collection (if any) and price it in our bid.</p>
Response		<p>The National Water and Sanitation Master plan (NWSMP) and National Water Resource Strategy Third edition (NWRS-3) will be provided to the winning bidder.</p>
3	<p>TOR, Page 12, Clause 4.8</p> <p>&</p> <p>TOR, Page 16, Clause 8.1</p>	<p>It is mentioned in Clause 4.8 that monthly Progress performance reports will have to be produced, and these will be used for payments. However, Clause 8.1 (which deals with proposal preparation) states that “a reasonable fixed cost estimate per deliverable” will have to be provided.</p> <p>We request you to clarify whether the payments to the consultants will be monthly (equal instalments of overall project value) or deliverable based (i.e., on submission of specific deliverables mentioned in the TOR).</p>
Response		<p>The Contract is deliverables based.</p>
4	TOR, Page 13, Clause 4.10	The clause mentions a multi-disciplinary team.

		We request you to kindly mention how many team members are envisaged apart from the Team Leader and their estimated inputs over the project duration of 36 months. This will help us to accurately estimate the effort required to deliver the study.
Response		<p>We are not prescriptive in terms of the number of team members, what is important is that the team members must have relevant expertise aligned with NWRS-3 chapters and be able to assign/cluster their members accordingly.</p> <p>Please refer to the entire 4.10 "Expertise of the PSP Team" not only 1 paragraph.</p>
5	TOR, Page 13, Clause 4.10	<p>It is mentioned that one of the study team members has to be an M&E practitioner who should preferably be registered with SAMEA.</p> <p>We request you to relax this requirement as the number of SAMEA registered M&E practitioners having water sector experience (which is vital for this study) may be limited and therefore, the clause may be deemed restrictive.</p>
Response		<p>The practitioner who has knowledge and experience in developing and implementing M&E on strategy, policy, programmes and projects and preferably be registered with the South African Monitoring and Evaluation Association.</p> <p>Nowhere is it mentioned register M&E with water sector, please refer to the above.</p>
6	TOR, Page 19, Clause 10.1	<p>We request you to have relook at the overall Technical Evaluation.</p> <p>This is a complex study, which requires a firm with adequate experience of conducting/managing large programmes and carrying out monitoring and evaluation. Yet, in the Technical Evaluation, the following are noticed:</p> <ul style="list-style-type: none"> a) The weight given to the Team Leader is higher than the weight given to the Company track record. b) There is no mention of how the Expertise of Team Members and Experience of Key Personnel will be evaluated and there is no mention about the number of team members. c) The evaluation criteria do not incorporate any aspect of global best practices to be utilized for improvement of the water sector in South Africa. Our firm has the experience of managing some of the largest and most complex water and sanitation programmes in emerging countries and this experience could be very useful for South Africa. That can be a significant value add but is currently not incorporated.

		<p>d) The evaluation is based on a technical bid with a Pass/Fail evaluation criterion followed by financial bid. For a complex study of this nature, it may be advisable to incorporate a Quality and Cost Based Selection (QCBS) so that the technical scores can be carried forward and used for final selection of bidder. A weightage of 80:20 for technical and financial scores respectively may be adopted as it is the most commonly used allocation used by International Financial Institutions/ Multilateral Development Banks.</p> <p>Therefore, we request more clarity on the above aspects and making the evaluation criteria more conducive and aligned to a complex study of this nature.</p>
Response		<p>The evaluation criteria for any part of the bid may NOT be changed.</p> <p>A bidder may include in their bid their competitive advantages around innovation, best practice, etc.</p>
7	Invitation to Bid, Page 1, Closing Date	<p>The closing date for this bid is 17 June 2025. It is apparent from our above queries that there are many unresolved issues pertaining to this bid. These issues unless resolved, may lead to lack of clarity among bidders regarding the battery limits of the scope of work, which may further lead to widely varying prices. That may make it difficult for DWS to evaluate the bids received.</p> <p>We request clarity on/resolution of our queries and further request you to kindly extend the submission deadline by 2 weeks so that we can submit an informed proposal for this prestigious study.</p>
Response		<p>No extension of time for the closure of the bid will be considered.</p>